

Ex-bank staff in court for bribery over sales target

11 January 2017

A former sales manager and a former direct sales executive (DSE) of a bank appeared in the Kowloon City Magistracy today (January 11) after being charged by the ICAC for their alleged roles in a bribery scam to enable another DSE to meet his sales target.

Chow Hoi-chun, 32, former sales manager of China Construction Bank (Asia) Corporation Limited (CCB), and Ronald Kwok Wai-lun, 27, former DSE of CCB, who were charged on Monday (January 9), faced a joint charge of conspiracy for an agent to solicit an advantage, contrary to Section 9(1)(a) of the Prevention of Bribery Ordinance and Section 159A of the Crimes Ordinance.

No plea was taken. Magistrate Veronica Heung Shuk-han adjourned the case until March 8 this year for plea.

At the material time, Chow was a sales manager of CCB, who headed a direct sales team tasked to source applicants for loan products of the bank. Kwok was among DSEs working under the supervision of Chow.

The charge alleged that between August 6 and 14, 2015, Chow and Kwok conspired together for Kwok to solicit \$6,000 from another DSE as a reward for Kwok to arrange for loan applications handled by other DSEs to be transferred to that DSE to enable him to achieve the monthly sales target set by the bank.

Chow and Kwok were granted cash bail of \$1,000 each, and ordered not to interfere with prosecution witnesses.

CCB had rendered full assistance to the ICAC during its investigation.

The prosecution was today represented by ICAC officer Eric Siu.

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廉署起訴前銀行職員就營業指標疑 涉貪污今提堂

2017年1月11日

廉政公署落案起訴一間銀行一名前銷售經理及一名前營業代表，控告他們涉嫌貪污，使當時另一名營業代表能達到其營業指標。兩名被告今日（一月十一日）在九龍城裁判法院應訊。

周凱聰，三十二歲，中國建設銀行(亞洲)股份有限公司(建設銀行)前銷售經理，及郭偉倫，二十七歲，建設銀行前營業代表，於星期一(一月九日)同被控一項串謀使代理人索取利益罪名，違反《防止賄賂條例》第9(1)(a)條及《刑事罪行條例》第159A條。

被告無需答辯。裁判官香淑嫻將案件押後至本年三月八日答辯。

周於案發時是建設銀行的銷售經理，負責帶領一個營銷小組，招攬客戶申請該銀行的貸款產品。郭是周旗下其中一名營業代表。

控罪指周及郭涉嫌於二〇一五年八月六日至十四日期間，串謀使郭向另一名營業代表索取六千元，作為郭安排將其他營業代表所處理的貸款申請轉給該營業代表，使他能達到該銀行設定的每月營業指標的報酬。

周及郭各獲准以現金一千元保釋，並受命不得騷擾控方證人。

建設銀行在廉署調查案件期間提供全面協助。

控方今日由廉署人員蕭文光代表出庭。

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